

## Section 1: 8-K (8-K)

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K  
CURRENT REPORT

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report: July 30, 2019

|  |                                  |  |
|--|----------------------------------|--|
| Exact Name of Registrant<br><u>as Specified in Its Charter</u> | Commission<br><u>File Number</u> | I.R.S. Employer<br><u>Identification No.</u> |
| Hawaiian Electric Industries, Inc.                             | 1-8503                           | 99-0208097                                   |

State of Hawaii  
(State or other jurisdiction of incorporation)

1001 Bishop Street, Suite 2900, Honolulu, Hawaii 96813  
(Address of principal executive offices and zip code)

Registrant's telephone number, including area code:  
(808) 543-5662

None  
(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to 12(b) of the Act:

| Registrant                         | Title of each class             | Trading Symbol(s) | Name of each exchange on which registered |
|------------------------------------|---------------------------------|-------------------|---|
| Hawaiian Electric Industries, Inc. | Common Stock, Without Par Value | HE                | New York Stock Exchange                   |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 7.01 Regulation FD Disclosure.**

On July 30, 2019, HEI issued a news release, "American Savings Bank Reports Second Quarter 2019 Earnings." This news release is furnished as Exhibit 99.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits

Exhibit 99                      News release, dated July 30, 2019, "American Savings Bank Reports Second Quarter 2019 Earnings"

The information furnished in connection with this current report on Form 8-K shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the Exchange Act), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HAWAIIAN ELECTRIC INDUSTRIES, INC.

(Registrant)

/s/ Gregory C. Hazelton

Gregory C. Hazelton

Executive Vice President,

Chief Financial Officer and Treasurer

(Principal Financial Officer)

Date: July 30, 2019

## EXHIBIT INDEX

| <u>Exhibit No.</u>         | <u>Description</u>  |
|----------------------------|---|
| <a href="#">Exhibit 99</a> | News release, dated July 30, 2019, “American Savings Bank Reports Second Quarter 2019 Earnings” |

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## Section 2: EX-99 (EXHIBIT 99)

[Exhibit 99](#)



Catalyst for a better Hawai'i



NEWS RELEASE

July 30, 2019

Contact: Julie R. Smolinski  
Director, Investor Relations & Strategic Planning

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### AMERICAN SAVINGS BANK REPORTS SECOND QUARTER 2019 EARNINGS

*2Q 2019 Net Income of \$17.0 Million*

*Good Loan and Deposit Growth*

*Strong Capital Position*

HONOLULU - American Savings Bank, F.S.B. (American), a wholly-owned subsidiary of Hawaiian Electric Industries, Inc. (NYSE: HE) today reported net income for the second quarter of 2019 of \$17.0 million compared to \$20.8 million in the first, or linked, quarter of 2019 and \$20.6 million in the second quarter of 2018. Key measures of profitability remained healthy, with return on average equity of 10.5% and return on assets of 0.96%.

“Our second quarter results were below our recent quarters’ performance due to volatility in our investment portfolio yield driven by the lower than expected interest rate environment as well as higher credit costs, including for one commercial exposure,” said Richard Wacker, president and chief executive officer. “We continued to deliver strong net interest margin, good loan and deposit growth, and improving year-over-year efficiency. We are already seeing many of the benefits we anticipated from the consolidation of our non-branch teammates into our new ASB Campus and we are confident in the future improvements we will deliver for our customers, the bank, our team, and the community,” said Wacker.

#### Financial Highlights

Net interest income was \$61.5 million in the second quarter of 2019 compared to \$63.7 million in the linked quarter and \$59.6 million in the second quarter of 2018. Net interest margin for the second quarter of 2019 was 3.82% compared to 3.99% in the linked quarter and 3.76% in the second quarter of 2018. Year-to-date, net interest margin was 3.90%. The decrease in net interest income and net interest margin compared to the linked quarter was primarily due to an increase in amortization of premiums in the investment

securities portfolio.

The provision for loan losses was \$7.7 million in the second quarter of 2019 compared to \$6.9 million in the linked quarter and \$2.8 million in the second quarter of 2018. The increase in provision over the linked quarter was primarily due to increased loss reserves for one commercial credit, increased reserves for loan portfolio growth, and additional loss reserves for the personal unsecured loan portfolio. The increase in provision over the prior year

quarter was due to an increase in loan loss reserves for the personal unsecured loan portfolio, and a lower provision in the prior year due to a release of reserves for improved credit quality in the commercial, commercial real estate and home equity line of credit loan portfolios.

The net charge-off ratio was 0.29% in the second quarter of 2019 compared to 0.39% in the linked quarter and 0.32% in the prior year quarter. Nonaccrual loans as a percent of total loans receivable held for investment was 0.79% compared to 0.83% in the linked quarter and 0.57% in the prior year quarter.

Noninterest income was \$15.5 million in the second quarter of 2019 compared to \$14.6 million in the linked quarter and \$13.8 million in the second quarter of 2018. The increase in noninterest income compared to the linked quarter was primarily due to increases in mortgage banking, debit card interchange and fee income. The increase in noninterest income compared to the prior year quarter was primarily due to bank-owned life insurance proceeds received during the quarter.

Noninterest expense was \$48.0 million in the second quarter of 2019 compared to \$45.2 million in the linked quarter and \$44.2 million in the second quarter of 2018. As was the case in the first quarter of 2019, noninterest expense included depreciation and occupancy costs related to the new campus building while still including the costs of properties being vacated.

Total loans were \$5.0 billion as of June 30, 2019, up \$164.5 million or 6.8% annualized from December 31, 2018, driven mainly by increases in commercial loans, home equity lines of credit, and residential loans.

Total deposits were \$6.3 billion at June 30, 2019, an increase of \$98.5 million or 3.2% annualized from December 31, 2018. Low-cost core deposits were \$5.4 billion as of June 30, 2019.

Overall, American's return on average equity was 10.5% in the second quarter of 2019 compared to 13.1% in the first quarter of 2019 and 13.6% in the prior year quarter. Return on average assets was 0.96% in the second quarter of 2019 compared to 1.18% in the first quarter of 2019 and 1.20% in the second quarter of last year. The decreases from the linked and prior year quarters were primarily due to lower earnings in the second quarter of 2019. American paid dividends of \$15.0 million to HEI during the quarter while maintaining healthy capital levels—leverage ratio of 8.7% and total capital ratio of 14.0% at June 30, 2019.

## **HEI EARNINGS RELEASE, HEI WEBCAST AND CONFERENCE CALL TO DISCUSS EARNINGS AND 2019 EPS GUIDANCE**

Concurrent with American's regulatory filing 30 days after the end of the quarter, American announced its second quarter 2019 financial results today. Please note that these reported results relate only to American and are not necessarily indicative of HEI's consolidated financial results for the second quarter of 2019.

HEI plans to announce its second quarter 2019 consolidated financial results on Friday, August 2, 2019 and will also conduct a webcast and conference call at 10:15 a.m. Hawaii time (4:15 p.m. Eastern time) that same day to discuss its consolidated earnings, including American's earnings, and 2019 EPS guidance.

Interested parties within the United States may listen to the conference by calling (844) 834-0652 and international parties may listen to the conference by calling (412) 317-5198 or by accessing the webcast on HEI's website at [www.hei.com](http://www.hei.com) under the "Investor Relations" section, sub-heading "News and Events." HEI and Hawaiian Electric Company, Inc. (Hawaiian Electric) intend to continue to use HEI's website, [www.hei.com](http://www.hei.com), as a means of disclosing additional information. Such disclosures will be included on HEI's website in the Investor Relations section.

Accordingly, investors should routinely monitor the Investor Relations section of HEI's website at [www.hei.com](http://www.hei.com) in addition to following HEI's, Hawaiian Electric's and American's press releases, HEI's and Hawaiian Electric's Securities and Exchange Commission (SEC) filings and HEI's public conference calls and webcasts. The information on HEI's website is not incorporated by reference in this document or in HEI's and Hawaiian Electric's SEC filings unless, and except to the extent, specifically incorporated by reference. Investors may also wish to refer to the Public Utilities Commission of the State of Hawaii (PUC) website at [dms.puc.hawaii.gov/dms](http://dms.puc.hawaii.gov/dms) in order to review documents filed with and issued by the PUC. No information on the PUC website is incorporated by reference in this document or in HEI's and Hawaiian Electric's SEC filings.

An on-line replay of the August 2, 2019 webcast will be available on HEI's website beginning about two hours after the event. Replays of the conference call will also be available approximately two hours after the event through August 16, 2019 by dialing (877) 344-7529 or (412) 317-0088 and entering passcode: 10131926.

HEI supplies power to approximately 95% of Hawaii's population through its electric utilities, Hawaiian Electric, Hawaii Electric Light Company, Inc. and Maui Electric Company, Limited; provides a wide array of banking and other financial services to consumers and businesses through American, one of Hawaii's largest financial institutions; and helps advance Hawaii's clean energy and sustainability goals through investments by its non-regulated subsidiary, Pacific Current, LLC.

## **FORWARD-LOOKING STATEMENTS**

This release may contain "forward-looking statements," which include statements that are predictive in nature, depend upon or refer to future events or conditions, and usually include words such as "will," "expects," "anticipates," "intends," "plans," "believes," "predicts," "estimates" or similar expressions. In addition, any statements concerning future financial performance, ongoing business strategies or prospects or possible future actions are also forward-looking statements. Forward-looking statements are based on current expectations and projections about future events and are subject to risks, uncertainties and the accuracy of assumptions concerning HEI and its subsidiaries, the performance of the industries in which they do business and economic, political and market factors, among other things. These forward-looking statements are not guarantees of future performance.

Forward-looking statements in this release should be read in conjunction with the "Cautionary Note Regarding Forward-Looking Statements" and "Risk Factors" discussions (which are incorporated by reference herein) set forth in HEI's Annual Report on Form 10-K for the year ended December 31, 2018 and HEI's other periodic reports that discuss important factors that could cause HEI's results to differ materially from those

anticipated in such statements. These forward-looking statements speak only as of the date of the report, presentation or filing in which they are made. Except to the extent required by the federal securities laws, HEI, Hawaiian Electric, American and their subsidiaries undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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American Savings Bank, F.S.B.  
STATEMENTS OF INCOME DATA  
(Unaudited)

| (in thousands)  | Three months ended |                  |                  | Six months ended June 30 |                  |
|---|--------------------|------------------|------------------|--------------------------|------------------|
|   | June 30, 2019      | March 31, 2019   | June 30, 2018    | 2019                     | 2018             |
| <b>Interest and dividend income</b>                                   |                    |                  |                  |                          |                  |
| Interest and fees on loans  | \$ 58,620          | \$ 57,860        | \$ 54,633        | \$ 116,480               | \$ 107,433       |
| Interest and dividends on investment securities                       | 7,535              | 10,628           | 8,628            | 18,163                   | 17,830           |
| Total interest and dividend income                                    | 66,155             | 68,488           | 63,261           | 134,643                  | 125,263          |
| <b>Interest expense</b>   |                    |                  |                  |                          |                  |
| Interest on deposit liabilities                                       | 4,287              | 4,252            | 3,284            | 8,539                    | 6,241            |
| Interest on other borrowings  | 411                | 528              | 393              | 939                      | 889              |
| Total interest expense  | 4,698              | 4,780            | 3,677            | 9,478                    | 7,130            |
| <b>Net interest income</b>  | <b>61,457</b>      | <b>63,708</b>    | <b>59,584</b>    | <b>125,165</b>           | <b>118,133</b>   |
| Provision for loan losses   | 7,688              | 6,870            | 2,763            | 14,558                   | 6,304            |
| <b>Net interest income after provision for loan losses</b>            | <b>53,769</b>      | <b>56,838</b>    | <b>56,821</b>    | <b>110,607</b>           | <b>111,829</b>   |
| <b>Noninterest income</b>   |                    |                  |                  |                          |                  |
| Fees from other financial services                                    | 4,798              | 4,562            | 4,744            | 9,360                    | 9,398            |
| Fee income on deposit liabilities                                     | 5,004              | 5,078            | 5,138            | 10,082                   | 10,327           |
| Fee income on other financial products                                | 1,830              | 1,593            | 1,675            | 3,423                    | 3,329            |
| Bank-owned life insurance   | 2,390              | 2,259            | 1,133            | 4,649                    | 2,004            |
| Mortgage banking income   | 976                | 614              | 617              | 1,590                    | 1,230            |
| Other income, net   | 534                | 458              | 536              | 992                      | 972              |
| Total noninterest income  | 15,532             | 14,564           | 13,843           | 30,096                   | 27,260           |
| <b>Noninterest expense</b>  |                    |                  |                  |                          |                  |
| Compensation and employee benefits                                    | 25,750             | 25,512           | 23,655           | 51,262                   | 48,095           |
| Occupancy   | 5,479              | 4,670            | 4,194            | 10,149                   | 8,474            |
| Data processing   | 3,852              | 3,738            | 3,540            | 7,590                    | 7,004            |
| Services  | 2,606              | 2,426            | 3,028            | 5,032                    | 6,075            |
| Equipment   | 2,189              | 2,064            | 1,874            | 4,253                    | 3,602            |
| Office supplies, printing and postage                                 | 1,663              | 1,360            | 1,491            | 3,023                    | 2,998            |
| Marketing   | 1,323              | 990              | 1,085            | 2,313                    | 1,730            |
| FDIC insurance  | 628                | 626              | 727              | 1,254                    | 1,440            |
| Other expense   | 4,519              | 3,854            | 4,556            | 8,373                    | 8,657            |
| Total noninterest expense   | 48,009             | 45,240           | 44,150           | 93,249                   | 88,075           |
| <b>Income before income taxes</b>                                     | <b>21,292</b>      | <b>26,162</b>    | <b>26,514</b>    | <b>47,454</b>            | <b>51,014</b>    |
| Income taxes  | 4,276              | 5,323            | 5,953            | 9,599                    | 11,493           |
| <b>Net income</b>   | <b>\$ 17,016</b>   | <b>\$ 20,839</b> | <b>\$ 20,561</b> | <b>\$ 37,855</b>         | <b>\$ 39,521</b> |
| <b>Comprehensive income</b>   | <b>\$ 31,291</b>   | <b>\$ 27,091</b> | <b>\$ 16,579</b> | <b>\$ 58,382</b>         | <b>\$ 23,464</b> |
| <b>OTHER BANK INFORMATION (annualized %, except as of period end)</b> |                    |                  |                  |                          |                  |
| Return on average assets  | 0.96               | 1.18             | 1.20             | 1.07                     | 1.16             |
| Return on average equity  | 10.46              | 13.09            | 13.56            | 11.76                    | 13.07            |
| Return on average tangible common equity                              | 11.97              | 15.03            | 15.68            | 13.48                    | 15.13            |
| Net interest margin   | 3.82               | 3.99             | 3.76             | 3.90                     | 3.76             |
| Efficiency ratio  | 62.36              | 57.80            | 60.13            | 60.06                    | 60.58            |
| Net charge-offs to average loans outstanding                          | 0.29               | 0.39             | 0.32             | 0.34                     | 0.30             |
| As of period end  |                    |                  |                  |                          |                  |
| Nonaccrual loans to loans receivable held for investment              | 0.79               | 0.83             | 0.57             |                          |                  |
| Allowance for loan losses to loans outstanding                        | 1.17               | 1.12             | 1.11             |                          |                  |
| Tangible common equity to tangible assets                             | 8.2                | 8.1              | 7.6              |                          |                  |
| Tier-1 leverage ratio   | 8.7                | 8.7              | 8.6              |                          |                  |
| Total capital ratio   | 14.0               | 13.9             | 13.9             |                          |                  |

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|  |    |      |    |      |    |      |    |      |    |      |
|--|----|------|----|------|----|------|----|------|----|------|
| Dividend paid to HEI (via ASB Hawaii, Inc.) (\$ in millions) | \$ | 15.0 | \$ | 18.0 | \$ | 11.1 | \$ | 33.0 | \$ | 22.0 |
|--|----|------|----|------|----|------|----|------|----|------|

This information should be read in conjunction with the consolidated financial statements and the notes thereto in HEI filings with the SEC. Results of operations for interim periods are not necessarily indicative of results to be expected for future interim periods or the full year.

American Savings Bank, F.S.B.  
BALANCE SHEETS DATA  
(Unaudited)

| (in thousands)  | June 30, 2019       | December 31, 2018   |
|---|---------------------|---------------------|
| <b>Assets</b>   |                     |                     |
| Cash and due from banks                                   | \$ 115,214          | \$ 122,059          |
| Interest-bearing deposits                                 | 52,415              | 4,225               |
| Investment securities                                     |                     |                     |
| Available-for-sale, at fair value                         | 1,298,010           | 1,388,533           |
| Held-to-maturity, at amortized cost                       | 137,029             | 141,875             |
| Stock in Federal Home Loan Bank, at cost                  | 8,434               | 9,958               |
| Loans held for investment                                 | 5,008,489           | 4,843,021           |
| Allowance for loan losses                                 | (58,425)            | (52,119)            |
| Net loans   | 4,950,064           | 4,790,902           |
| Loans held for sale, at lower of cost or fair value       | 9,196               | 1,805               |
| Other   | 511,502             | 486,347             |
| Goodwill  | 82,190              | 82,190              |
| <b>Total assets</b>                                       | <b>\$ 7,164,054</b> | <b>\$ 7,027,894</b> |
| <b>Liabilities and shareholder's equity</b>               |                     |                     |
| Deposit liabilities–noninterest-bearing                   | \$ 1,883,044        | \$ 1,800,727        |
| Deposit liabilities–interest-bearing                      | 4,374,339           | 4,358,125           |
| Other borrowings  | 111,485             | 110,040             |
| Other   | 134,162             | 124,613             |
| <b>Total liabilities</b>                                  | <b>6,503,030</b>    | <b>6,393,505</b>    |
| Common stock  | 1                   | 1                   |
| Additional paid in capital                                | 348,423             | 347,170             |
| Retained earnings   | 330,141             | 325,286             |
| Accumulated other comprehensive loss, net of tax benefits |                     |                     |
| Net unrealized losses on securities                       | \$ (830)            | \$ (24,423)         |
| Retirement benefit plans                                  | (16,711)            | (17,541)            |
|   | (13,645)            | (38,068)            |
| <b>Total shareholder's equity</b>                         | <b>661,024</b>      | <b>634,389</b>      |
| <b>Total liabilities and shareholder's equity</b>         | <b>\$ 7,164,054</b> | <b>\$ 7,027,894</b> |

This information should be read in conjunction with the consolidated financial statements and the notes thereto in HEI filings with the SEC.